

Message Text

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PAGE 01 GENEVA 05008 041756Z
ACTION H-03

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USMTN

PASS STR FOR INFO
STR PASS CODEL

E.O.11652:N/A
TAGS: OREP, ETRD, MTN
SUBJECT: CODEL RYAN

1. AMBASSADOR MCDONALD AND MTN DEL STAFF BRIEFED CODEL RYAN SATURDAY, APRIL 1. EMPHASIS WAS ON U.S. ECONOMIC STAKES IN MTN BASED ON VIEWGRAPH SLIDES PREPARED BY MTN DEL STAFF, PLUS HAND-OUT MATERIAL FOR CODEL REFERENCE ON KEY NEGOTIATION ISSUES. (COPIES HAND-CARRIED STR BY NEWKIRK.)

2. PRESENTATION WAS EXTREMELY WELL RECEIVED. SEVERAL MEMBERS, INCLUDING RYAN, SAID THEY HAD NEVER BEFORE RECEIVED SO COMPREHENSIVE AND INTELLIGIBLE A SURVEY OF SUBJECT MATTER AND SAID THIS PRESENTATION OPENED THEIR EYES TO MULTIPLE DIMENSIONS OF MTN IMPACT ON U.S. ECONOMY AS OPPOSED TO THE ONLY WAY THEY USUALLY HEAR ABOUT TRADE MATTERS, I.E., APPEALS FOR INCREASED U.S. PROTECTION. THEY WERE PARTICULARLY IMPRESSED WITH GRAPHIC STATISTICAL PRESENTATION OF PERCENT OF U.S. LABOR FORCE IN SELECTED U.S. INDUSTRIES AND AGRICULTURE RUNNING CONSISTENT U.S. TRADE

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PAGE 02 GENEVA 05008 041756Z

SURPLUS (AND COMPARABLE DATA ON U.S. SECTORS WITH TRADE DEFICITS). THEY URGED THAT WE REACH AS MANY CONGRESSMEN AS POSSIBLE WITH A NON-TECHNICAL PRESENTATION OF THIS KIND AND SAID IT WAS IMPORTANT THIS BE STARTED NOW RATHER THAN PART OF AN ADMINISTRATION "BLITZ" WHEN SENDING UP FINAL RESULTS FOR APPROVAL.

3.

SAM GIBBONS WAS ESPECIALLY HELPFUL THROUGHOUT THE BRIEFING. SEVERAL CODEL MEMBERS PAID TRIBUTE TO GIBBONS FOR INSISTING THEY COME TO GENEVA FOR MTN BRIEFING DESPITE THEIR RELUCTANCE TO DO SO BECAUSE THEY EXPECTED TO BE INUNDATED WITH INDIGESTIBLE DETAILS OR A LECTURE ON VIRTUE OF FREE TRADE. IT WAS PARTICULARLY VALUABLE TO HAVE BEEN ABLE TO REACH CONGRESSMAN LOTT WHO WILL HAVE THE KEY ROLE IN DETERMINING THE RULE UNDER WHICH MTN RESULTS WILL BE BROUGHT TO THE FLOOR.

4. ALL IN ALL, THIS WAS A HIGHLY SUCCESSFUL AND THOROUGHLY WORTHWHILE CODEL VISIT. DESPITE TIME AND EFFORT THAT HAD TO BE DEVOTED TO PREPARATIONS FOR THIS VISIT, MTN DEL REMAINS READY AND EVEN ANXIOUS TO DO SO FOR OTHER CONGRESSIONAL TRAVELLERS WHO HAVE TIME TO INCLUDE GENEVA ON ANY OF THEIR TRIPS TO OR THROUGH EUROPE. I DRAFTED AFTER AMBASSADOR'S DEPARTURE FOR PARIS. CULBERT

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TAGS: OREP, ETRD, MTN
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